

Saint Michael's Hospital
900 Illinois Avenue
Stevens Point, WI 54481
(715) 346-5000

Type: GMS
Control: Religious Organization
Fiscal Year: 10/01/01 to 09/30/02

County: Portage
Analysis Area: North Central (6)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	43.4%	57.4%	0.76	62.1%	0.70	58.9%	0.74	52.0%	0.84
Obstetrics	23.7%	39.6%	0.60	42.4%	0.56	37.0%	0.64	24.0%	0.99
Pediatrics	27.4%	48.0%	0.57	53.9%	0.51	71.9%	0.38	22.4%	1.22
Total hospital	38.3%	55.9%	0.69	64.4%	0.60	54.5%	0.70	42.5%	0.90
Average Census (Patients)									
Adult medical-surgical	31.3	30.4	1.03	30.1	1.04	46.2	0.68	37.4	0.84
Obstetrics	4.5	3.9	1.17	3.0	1.51	7.1	0.63	4.6	0.99
Pediatrics	1.6	1.8	0.90	1.4	1.20	7.0	0.23	1.3	1.22
Total hospital	46.8	55.4	0.84	51.9	0.90	95.6	0.49	51.8	0.90
Average Length of Stay (Days)									
Adult medical-surgical	3.7	3.9	0.95	3.9	0.97	3.9	0.96	4.1	0.90
Obstetrics	2.3	2.4	0.94	2.5	0.91	2.5	0.91	2.3	0.97
Pediatrics	2.8	2.4	1.14	3.0	0.94	2.4	1.14	2.4	1.15
Total hospital	3.7	4.3	0.86	3.9	0.96	4.2	0.88	4.0	0.94
Surgical Operations									
Inpatient	1,555	1,424	1.09	1,480	1.05	2,628	0.59	2,046	0.76
Outpatient	3,342	3,187	1.05	1,841	1.82	6,440	0.52	2,963	1.13
Inpatient as % of all surgeries	31.8%	30.9%	1.03	44.6%	0.71	29.0%	1.10	40.8%	0.78
Outpatient Visits									
Non-emergency visits	136,177	75,046	1.81	49,906	2.73	146,359	0.93	161,404	0.84
Emergency visits	14,842	14,086	1.05	11,727	1.27	23,160	0.64	14,780	1.00
Full-time Equivalents (FTEs)									
Administrators	39.5	14.8	2.66	12.2	3.25	27.8	1.42	30.2	1.31
Nurses, licensed	168.5	160.1	1.05	135.1	1.25	263.7	0.64	171.1	0.98
Ancillary nursing personnel	60.5	54.3	1.11	67.3	0.90	97.2	0.62	71.1	0.85
All other personnel	479.4	384.2	1.25	331.8	1.44	661.5	0.72	468.8	1.02
Total FTEs	747.9	613.5	1.22	546.4	1.37	1050.2	0.71	741.2	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	28.1	14.6	1.92	13.5	2.08	15.4	1.83	20.2	1.39
Nurses, licensed	119.9	157.9	0.76	150.3	0.80	146.0	0.82	114.7	1.05
Ancillary nursing personnel	43.0	53.6	0.80	74.8	0.58	53.8	0.80	47.7	0.90
All other personnel	341.2	378.9	0.90	369.1	0.92	366.2	0.93	314.1	1.09
Total FTEs	532.3	605.0	0.88	607.8	0.88	581.4	0.92	496.6	1.07

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	122	Health maintenance		Beds set up and staffed	0	Bassinets	15
Discharges	4,606	organization (HMO)	No	Discharges	0	Total births	671
Inpatient days	17,070	Preferred Provider		Inpatient days	0	Newborn days	1,483
		organization (PPO)	No				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	72	3,044	11,408	43.4%	31.3	3.7
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	6	216	599	27.4%	1.6	2.8
Obstetrics	1	19	728	1,642	23.7%	4.5	2.3
Psychiatric	1	12	348	1,756	40.1%	4.8	5.0
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	7	124	916	35.9%	2.5	7.4
Step-down (special care)	1	4	140	716	49.0%	2.0	5.1
Neonatal intensive/intermediate care	1	2	6	33	4.5%	0.1	5.5
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	38	2	39.5	Radiological services personnel	26	11	34.2
Physicians and dentists	11	4	14.4	Occupational therapists	4	3	5.9
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	3	3	4.3
Registered nurses	80	111	160.9	Physical therapists	8	7	12.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	9	7	15.1
Licensed practical nurses	4	1	4.6	Recreational therapists	0	0	0.0
Ancillary nursing personnel	32	46	60.5	Psychologists	5	2	6.6
Physician assistants	3	3	4.3	Social workers	1	3	3.1
Nurse Practitioners	3	0	3.0	All other health professionals	40	43	72.3
Medical records personnel	24	5	27.5	All other personnel	166	106	230.7
Pharmacy personnel	2	10	8.9	-----			
Clinical laboratory personnel	27	18	39.8	TOTAL	486	385	747.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$113,179,952	Cash and cash equivalents	\$389,931	Current liabilities	\$14,566,380
Less deductions	37,952,767	Net Patient receivables	14,243,675	Long-term debt	20,515,692
Net patient revenue	75,227,185	Other receivables	1,139,670	Other liabilities	0
Plus other revenue	5,498,687	Land, bldgs and equip: Net	51,255,763	Subtotal	35,082,072
Total revenue	80,725,872	Other assets	22,552,972		
Less expenses	74,572,024			Unrestricted fund balance	54,499,939
Nonoperating gains/losses	-4,322,455	Total Assets	\$89,582,011	Total liabilities & fund balance	\$89,582,011
Net Income	\$1,831,393			Restricted fund balances	\$875,785

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$50,424,822]	44.6%	41.7%	1.07	48.8%	0.91	38.9%	1.15	45.3%	0.98
Medical Assistance [\$7,790,355]	6.9%	9.0%	0.76	8.0%	0.86	9.9%	0.69	5.7%	1.22
Commercial [\$48,392,198]	42.8%	43.2%	0.99	38.8%	1.10	46.4%	0.92	43.7%	0.98
All other [\$6,572,577]	5.8%	6.1%	0.95	4.4%	1.31	4.7%	1.23	5.3%	1.10
Deductions as % of Total Gross Patient Revenue									
Medicare [\$28,263,551]	25.0%	23.7%	1.05	24.1%	1.04	23.7%	1.06	24.8%	1.01
Medical Assistance [\$4,658,236]	4.1%	6.0%	0.69	5.0%	0.83	6.5%	0.63	3.3%	1.25
Commercial [\$2,960,332]	2.6%	9.4%	0.28	3.5%	0.75	11.7%	0.22	2.4%	1.07
Charity care [\$1,392,678]	1.2%	1.2%	1.02	1.5%	0.81	0.9%	1.33	0.9%	1.37
All other [\$677,970]	0.6%	1.4%	0.42	0.3%	1.97	1.4%	0.43	0.6%	0.98
Total deductions [\$37,952,767]	33.5%	41.7%	0.80	34.4%	0.98	44.2%	0.76	32.1%	1.05
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	6.8%	5.1%	1.34	4.0%	1.72	8.1%	0.84	5.5%	1.23
Net gains/losses as % of net income	-236.0%	5.3%	-44.6	-16.9%	13.9	7.0%	-33.9	-99.4%	2.37
Expenses as % of Total Expenses									
Salary/fringe benefit[\$37,567,884]	50.4%	47.8%	1.05	49.2%	1.02	46.6%	1.08	53.0%	0.95
Supplies and services[\$27,346,840]	36.7%	40.5%	0.90	38.8%	0.95	41.6%	0.88	34.3%	1.07
Capital component [\$7,841,277]	10.5%	8.7%	1.21	9.6%	1.09	8.7%	1.20	10.0%	1.05
Bad debt [\$1,816,023]	2.4%	3.0%	0.82	2.4%	1.01	3.1%	0.78	2.6%	0.93
Fiscal Statistics									
Operating margin	7.6%	6.1%	1.26	6.4%	1.19	7.1%	1.08	8.0%	0.95
Total hospital profit margin	2.4%	6.4%	0.38	5.5%	0.43	7.6%	0.32	4.2%	0.57
Return on equity	3.4%	10.0%	0.34	8.0%	0.42	11.1%	0.30	6.0%	0.56
Current ratio	1.3	2.5	0.50	1.9	0.66	2.3	0.54	1.5	0.82
Days in net patient accounts receivable	69.1	57.8	1.20	56.4	1.23	66.1	1.05	.	.
Average payment period	77.6	52.6	1.48	62.2	1.25	53.9	1.44	69.4	1.12
Equity financing	60.8%	56.2%	1.08	59.1%	1.03	60.2%	1.01	59.6%	1.02
Long-term debt to equity ratio	0.4	0.5	0.79	0.5	0.81	0.4	0.97	0.4	0.86
Times interest earned	2.4	5.0	0.47	5.0	0.48	5.8	0.41	3.2	0.74
Total asset turnover	0.9	0.9	1.02	0.9	1.04	0.9	1.02	0.9	1.01
Average age of plant: years	8.1	9.5	0.85	9.5	0.85	9.8	0.82	8.4	0.97
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	8.3%	.
Output gross rev (% of total gross pt. rev)	66.7%	44.1%	1.51	40.4%	1.65	46.2%	1.44	65.4%	1.02
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,623	\$7,870	0.71	\$6,921	0.81	\$7,095	0.79	\$5,471	1.03
Inpatient net revenue per day	\$1,517	\$1,834	0.83	\$1,817	0.83	\$1,690	0.90	\$1,388	1.09
Outpatient net rev per visit	\$327	\$343	0.95	\$380	0.86	\$316	1.03	\$275	1.19